# Looking ahead to 2020

### **Group Chief Executive Officer**

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simply spot on

## Looking ahead to 2020

#### **Operating environment to remain challenging**

- Watchful of impact to business from continuing trade tensions, geo-political risks and widening COVID-19 outbreak
- Loan growth expected to be low
- Low interest rate environment to persist, with NIM likely to trend below 2019 but stay above 2018
- Costs to be tightly managed; continued investment in technology and digitalisation.
  Still targeting steady state CIR target of 40%
- □ Closely monitor loan portfolio; improvement in credit quality in 2020 from prudent portfolio actions last year could be partly absorbed by COVID-19 related credit costs
- □ Strong capital position to allow for progressive and sustainable dividend that is consistent with our long-term growth
- □ Focus on ESG agenda; support the community, drive climate change, and enlarge green & renewable energy financing portfolio



## **Comprehensive COVID-19 support measures**

Broad-ranging assistance for our stakeholders across Singapore, China, Hong Kong and Malaysia

- □ Safeguarding our employees
- □ Supporting our customers
  - Customised financial assistance for affected customers. No programme cap. Relief solutions to include loan rescheduling, moratorium on principal repayments, additional working capital financing and co-financing with the government as part of industry relief programme
  - Support package for Great Eastern policyholders and their families

#### **Caring for our community**

- RMB1 million donation to the Singapore Red Cross for assistance efforts in China and S\$200k donation by Great Eastern to Singapore's Courage Fund
- Appreciation and support for the healthcare sector

